

# PRESS RELEASE

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## **Redex S.A., member of Copelouzos Group of Companies, selects ADB SAFEGATE as long-term airfield ground lighting service partner for Fraport's 14 regional airports in Greece**

*ADB SAFEGATE to maintain quality of assets and guarantee business continuity*

**Fraport Greece operates the major airports in Greece as per a concession agreement it has with the government. While Fraport Greece offers a full range of integrated airport management services it was searching for a reliable airfield ground lighting (AGL) maintenance partner. With a large share of the installed equipment at these airports being from ADB SAFEGATE, Redex homed in on the group as long-term service partner for Fraport's 14 airports in Greece.**

"ADB SAFEGATE was capable of setting up operations within a four-week period," said **Nickolaos Micholos, Special Projects Director, Redex**. "After two months, we received a detailed status overview of the quality of our assets in all of the airports allowing us to quickly focus on our overall improvement program. Thanks to the detailed groundwork and survey of assets conducted by ADB SAFEGATE we can now follow the performance and lifecycle of each individual asset."

Fraport Greece appointed Redex as the general maintenance contractor who in turn helped identify ADB SAFEGATE as the maintenance knowledge partner. The scope includes a 2+1-year Service Level Agreement (SLA) for AGL maintenance supervision that started with an audit to register all assets at all airports. The audit was GPS enabled including video and image capturing of each asset, electronic measurement of the performance of the asset and functional evaluation of the control system. This led to an asset database for all airports with a detailed measurement of the quality of each airport's AGL.

"Our partnership with ADB SAFEGATE was focused on a win-win partnership," said **Alexandros Alivizatos, General Manager, Redex**. "With ADB SAFEGATE providing the AGL expertise it allowed us to deploy resources in the most efficient way. The AGL maintenance team and general maintenance teams can work in a concerted manner leading to better resource planning and cost reduction for the end customer."

"We are extremely glad that Redex and Fraport have once more confided their trust in us," added **Christian Onselaere, CEO, ADB SAFEGATE**. "Our global service experience and local knowledge have allowed us to set up a model together with our partner Redex that makes best use of our competences. It's a confirmation of the importance of services within our organization and proves that more and more customers are partnering with us to understand how our unique expertise can further improve their daily operations and guarantee business continuity."

### **About ADB SAFEGATE**



ADB SAFEGATE is the leading provider of intelligent solutions that deliver superior airport performance from the approach to departure. We partner with airports and airlines to analyze their current structures and operations, and jointly identify and solve bottlenecks. Our consultative approach enables airports to improve efficiency, enhance safety and environmental sustainability, as well as reduce operational costs. Our portfolio includes solutions and services that harmonize airport performance, tackling every aspect of traffic handling and guidance, from the approach, runway and taxiway lighting, to tower-based traffic control systems and intelligent gate and docking automation.

ADB SAFEGATE has 900+ employees in more than 20 countries and serves some 2,500+ airports in more than 175 countries.

For more information about ADB SAFEGATE, please visit our website at [adbsafegate.com](https://adbsafegate.com).

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